SERFF Tracking #: LHLI-128838110 State Tracking #:

State: Arkansas Filing Company: Lincoln Heritage Life Insurance Company

TOI/Sub-TOI: L07I Individual Life - Whole/L07I.101 Fixed/Indeterminate Premium - Single Life

**Product Name:** Revised Child Rider and Application

Project Name/Number: /

# Filing at a Glance

Company: Lincoln Heritage Life Insurance Company
Product Name: Revised Child Rider and Application

State: Arkansas

TOI: L07I Individual Life - Whole

Sub-TOI: L07I.101 Fixed/Indeterminate Premium - Single Life

Filing Type: Form

Date Submitted: 01/09/2013

SERFF Tr Num: LHLI-128838110

SERFF Status: Closed-Approved-Closed

State Tr Num:

State Status: Approved-Closed

Co Tr Num: 12FEAPPRA-AR ETAL CD

Implementation On Approval

Date Requested:

Author(s): Shirley Grossman, Cathy Patterson, Wanda McNeece, Sally Roudebush, Cassandra Davis

Reviewer(s): Linda Bird (primary)

Disposition Date: 01/16/2013

Disposition Status: Approved-Closed

Implementation Date:

State Filing Description:

SERFF Tracking #: LHLI-128838110 State Tracking #: Company Tracking #: 12FEAPPRA-AR ETAL CD

State: Arkansas Filing Company: Lincoln Heritage Life Insurance Company

TOI/Sub-TOI: L07I Individual Life - Whole/L07I.101 Fixed/Indeterminate Premium - Single Life

**Product Name:** Revised Child Rider and Application

Project Name/Number: /

#### **General Information**

Project Name: Status of Filing in Domicile: Pending

Project Number: Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: IL is the state of domicile and is a

member of IIPRC. These forms were filed with the IIPRC on

Jan 9 2013 and are pending review.

Explanation for Combination/Other:

Submission Type: New Submission

Market Type: Individual Market Type:

Overall Rate Impact: Filing Status Changed: 01/16/2013

State Status Changed: 01/16/2013

Deemer Date: Created By: Cassandra Davis

Submitted By: Cassandra Davis Corresponding Filing Tracking Number:

Filing Description:

Lincoln Heritage Life Insurance Company, NAIC # 65927, FEIN # 04-2314290

12FEAPPRA-AR – Application for Individual Life Insurance

12CHRDAPPRA-AR - Application for Child Rider

12REINSAPPRA-AR – Application for Reinstatement of Individual Life Insurance Policy

12CHRDRA - Child Rider

Dear Sir or Madam:

We are submitting the above listed forms for review and approval. These forms will not be marketed with an illustration. These are new forms and do not replace any previously filed or approved forms. Producers licensed to do business in your state will market these forms.

Form 12FEAPPRA-AR is an application form used to apply for individual life coverage. This form is similar to form 12FEAPPR-AR submitted under SERFF Filing Number LHLI-128671709 and approved by your department on 11/16/2012. We will use this form as a paper, electronic and telephonic application. There will not be any additional dropdowns, scripts, questions, questionnaires or supplements if the applicant answers yes to any of the questions on the application. The procedures followed to verify the authenticity of the transaction remain the same as those outlined in the SERFF filing listed for the previously approved form.

Form 12CHRDAPPRA-AR is an application which will be used to apply for an optional child rider to be added to the individual whole life coverage. This form is similar to form 12CHRDRAPPR-AR submitted under SERFF Filing Number LHLI-128671709 and approved by your department on 11/16/2012.

Form 12REINSAPPRA-AR is a reinstatement application form which will be used to redate or reinstate the policies of current policy holders that have lapsed due to non-payment of premiums. This form is similar to form 12REINSAPPR-AR submitted under SERFF Filing Number LHLI-128687536 and approved by your department on 09/20/2012.

Form 12CHRDRA is an optional child rider that will be attached to the individual whole life coverage. This form is similar to form 12CHRDR submitted under SERFF Filing Number LHLI-128671709 and approved by your department on 11/16/2012.

Forms 12FEAPPRA-AR, 12CHRDAPPRA-AR, 12REINSAPPRA-AR and 12CHRDRA will initially be used with policy forms

SERFF Tracking #: LHLI-128838110 State Tracking #: Company Tracking #: 12FEAPPRA-AR ETAL CD

State: Arkansas Filing Company: Lincoln Heritage Life Insurance Company

TOI/Sub-TOI: L07I Individual Life - Whole/L07I.101 Fixed/Indeterminate Premium - Single Life

Product Name: Revised Child Rider and Application

Project Name/Number: /

12WL-AR, 1220P-AR and 12GDB-AR which were submitted to your department under SERFF Filing Number LHLI-128671709 and approved by your department on 11/16/2012.

To the best of my knowledge, information and belief, these forms are in compliance with the provisions of the insurance laws, rules and regulations of your state, and do not contain any controversial, unusual or previously disapproved provisions.

Sincerely

Cassandra Davis,

Compliance Associate

Lincoln Heritage Life Insurance Company

# **Company and Contact**

#### **Filing Contact Information**

Cassandra Davis, Cassandra.Davis@londen-insurance.com

4343 East Camelback Road 800-433-8181 [Phone] Phoenix, AZ 85018 602-808-8845 [FAX]

**Filing Company Information** 

Lincoln Heritage Life Insurance CoCode: 65927 State of Domicile: Illinois Company Group Code: Company Type: Life and

4343 East Camelback Road Group Name: Health

Phoenix, AZ 85018 FEIN Number: 04-2314290 State ID Number:

(800) 433-8181 ext. [Phone]

# Filing Fees

Fee Required? Yes

Fee Amount: \$200.00

Retaliatory? No

Fee Explanation: Filing 4 forms at \$50.00 per form = \$200.00

Per Company: No

Company	Amount	<b>Date Processed</b>	Transaction #
Lincoln Heritage Life Insurance Company	\$200.00	01/09/2013	66392628

SERFF Tracking #: LHLI-128838110 State Tracking #: 12FEAPPRA-AR ETAL CD

State: Arkansas Filing Company: Lincoln Heritage Life Insurance Company

TOI/Sub-TOI: L07I Individual Life - Whole/L07I.101 Fixed/Indeterminate Premium - Single Life

**Product Name:** Revised Child Rider and Application

Project Name/Number: /

# **Correspondence Summary**

# **Dispositions**

Status	Created By	Created On	Date Submitted
Approved-Closed	Linda Bird	01/16/2013	01/16/2013

SERFF Tracking #: LHLI-128838110 State Tracking #: 12FEAPPRA-AR ETAL CD

State: Arkansas Filing Company: Lincoln Heritage Life Insurance Company

TOI/Sub-TOI: L07I Individual Life - Whole/L07I.101 Fixed/Indeterminate Premium - Single Life

Product Name: Revised Child Rider and Application

Project Name/Number: /

# **Disposition**

Disposition Date: 01/16/2013

Implementation Date: Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Flesch Certification		Yes
Supporting Document	Application		No
Supporting Document	Life & Annuity - Acturial Memo		No
Supporting Document	Certificate of Compliance		Yes
Supporting Document	Statement of Variability		Yes
Form	Application for individual life insurance		Yes
Form	Application for Child Rider		Yes
Form	Child Rider		Yes
Form	Reinstatement Application		Yes

SERFF Tracking #: LHLI-128838110 State Tracking #: 12FEAPPRA-AR ETAL CD

State: Arkansas Filing Company: Lincoln Heritage Life Insurance Company

TOI/Sub-TOI: L07I Individual Life - Whole/L07I.101 Fixed/Indeterminate Premium - Single Life

Product Name: Revised Child Rider and Application

Project Name/Number: /

# **Form Schedule**

Lead	Lead Form Number: 12FEAPPRA-AR							
Item	Schedule Item	Form	Form	Form	Form	Action Specific	Readability	
No.	Status	Name	Number	Туре	Action	Data	Score	Attachments
1		Application for	12FEAPPR	AEF	Initial		41.000	12FEAPPRA-
		individual life insurance	A-AR					AR.pdf
2		Application for Child	12CHRDAP	AEF	Initial		40.000	12CHRDAPPRA-
		Rider	PRA-AR					AR.pdf
3		Child Rider	12CHRDRA	POLA	Initial		40.000	12CHRDRA.pdf
4		Reinstatement	12REINSAP	AEF	Initial		40.000	12REINSAPPRA-
		Application	PRA-AR					AR.pdf

Form Type Legend:

ADV	Advertising	AEF	Application/Enrollment Form
CER	Certificate	CERA	Certificate Amendment, Insert Page, Endorsement or Rider
DDP	Data/Declaration Pages	FND	Funding Agreement (Annuity, Individual and Group)
мтх	Matrix	NOC	Notice of Coverage
отн	Other	OUT	Outline of Coverage
PJK	Policy Jacket	POL	Policy/Contract/Fraternal Certificate
POLA	Policy/Contract/Fraternal Certificate: Amendment, Insert Page, Endorsement or Rider	SCH	Schedule Pages



# **APPLICATION FOR** INDIVIDUAL LIFE INSURANCE PLEASE PRINT LEGIBLY

**Executive Offices:** 4343 East Camelback Road, Suite 400 Phoenix, AZ 85018-2705

OWNER INFORMATION								
Name								
Email			Phone					
Address			City			State Zip		
APPLICANT INFORMATION – All appli	cants must	permane	ently reside in t	he U	Inited States.			
Name			Relat	ionsh	ip to Owner			
Address			City			State Zip		
Phone	SSN		Age		Date of Birth		Sex	
Primary Beneficiary			Relat	tionsh	nip	T		
Address			Phor	ne		Coverage Amoun	ıt \$	
Contingent Beneficiary			Relat	tionsh	nip	Monthly Premium	1 \$	
RIDER OPTIONS  Child Rider □Yes □No Unit(s) P	lor Child	\non	Rider □Yes □No		Unit/c)	Rider Premium	<u> </u>	
PLAN	PAYMEN				Unit(s)  DUE DATE	Rider Premium	\$	
☐ Final Expense	☐ Monthly		OD		DUEDATE	TOTAL		
20 Year Pay	☐ Annual		☐ Quarterly		(4 - 1 1 l 201 l 1 )	MONTHLY	φ.	
☐ Graded Death Benefit  TOBACCO QUESTION	☐ Semi-A	nnual	☐ Monthly Direct		(1st thru 28th only)	PREMIUM	\$	
In the past twelve (12) months, has the applicant u	used any form o	f tobacco?					\_Yes	□No
UNINSURABLE CONDITIONS	P			I 90	AIDCO			N.
Has the applicant tested positive for HIV or be     Is the applicant currently bedridden, hospitalize								□ No
2. Is the applicant currently bedridden, hospitaliz <b>SIGNIFICANT HEALTH CONDITIONS</b> –	If the answ	er to any	health question	n is	"Yes", your death b	enefit will be gr	aded.	
In the past two (2) years, has the applicant been diag								
<ol> <li>Disease of the heart, including heart attack, he</li> <li>Disease of the circulatory system, including st</li> </ol>	eart surgery, or o	congestive	heart failure?	to	improve circulation?		Yes	□ No
3. Cancer, other than basal cell skin cancer?	ioke, aneurysin	, or been a	uviseu to nave surgi	eryio	improve circulation:		☐ Yes	
Disease of the lungs, including COPD or emp	hysema, other t	han asthma	a?				Tes	□No
5. Disease of the liver or kidney, or had an organ	transplant?						□ Yes	□ No
6. Alzheimer's disease, dementia, organic brain								☐ No
<u> </u>					□ No			
<ul><li>8. Complications of diabetes, including amputation</li><li>9. Has the applicant had or been advised to have</li></ul>	on, diabetic com	na, blindnes	is, or kidney disorde	er?	tod above, event for these	o rolating to the	□ Yes	□ No
Human Immunodeficiency Virus (AIDS virus),	e a diagnostic te for which result	s have not	yet been received?	3اا 15 الر 	above, except for thos		Yes	□ No
REPLACEMENT								
Does the applicant have existing life insurance     Will this policy replace or change other incurred.	e or annuity con	tracts?					□ Yes	
2. Will this policy replace or change other insural If question two (2) is answered "yes", list comp							Yes	□ INO
ALITOMATIC DDEMILIM LOAN			DELIVERY					
Is Automatic Premium Loan requested? Yes	S □ No		Mail Policy to:	□ 0\	wner Producer			
I authorize any pharmacy or pharmacy bene	fit manager th	nat posses	ses prescription	histo	ry about me to furnish	such health inform	nation to	Lincoln
Heritage Life Insurance Company or its reins redisclosed without my authorization unless p	permitted by la	purpose o w. in whic	i evaluating my a h case, it may not	he n	ation for insurance. Hea rotected under federal p	rivacy rules. This a	taineu wiii iuthorizatio	not be
be valid for two (2) years from this date and ma	ay be revoked I	by sending	written notice to I	Linco	In Heritage Life Insurand	e Company.		
Any person who knowingly presents a false o	r fraudulent cla	aim for pa	yment of a loss or	bene	efit or knowingly present	s false information	in an app	lication
for insurance is guilty of a crime and may be	subject to fine	s and con	finement in prisor	ı. I af	firm that the answers I h	lave given are true	to the bes	ot of my
knowledge and belief. I understand that the Coapplication has been approved by the Compan	oniparty will re iv and the first	premium i	inswers in issuing s paid.	uie	irisurance, i unuerstanu	iliai coverage iake	S effect wi	ien uns
Signature of Owner	•	•	•	of Ap	pplicant			
Signed in State								
PRODUCER'S CONFIRMATION								
Are there existing life insurance and/or annuity corthis transaction. If replacement is involved, I present	itracts on the life nted and read th	e of the app ne applicant	licant? ☐ Yes ☐ N a notice regarding	lo To repla	the best of my knowledge, cement.	, replacement □ is [	☐ is not in\	olved in
Signature of Producer		Printed				Producer's Number		
FUNERAL CONSUMER GUARDIAN SO	•		OLLMENT - Fre	ee B	enefit			
Please enroll me as a non-voting FCGS member:	☐ Yes ☐	No						
12FEAPPRA-AR								V1



# Executive Offices: 4343 East Camelback Road, Suite 400 Phoenix, AZ 85018-2705

# **CHILD RIDER APPLICATION**

# PLEASE PRINT LEGIBLY

POLICY OWNER INFORMATION				
Name			olicy Number	
POLICY APPLICANT INFORMATION	- If differen			
Name			Relationship to Owner	
The owner of the insurance pol great-grandchild of the applican (17) years of age at the time of a All applicants must permanently	t who is a pplication.	t least thirty (30	0) days of age and is	
Number of Units per Child			Rider Premium \$	
Full Name of Proposed Insured Child/Stepchild/Grandchild/ Great-Grandchild	Sex	Date of Birth	Relationship to Policy Applicant	Beneficiary is Policy Owner Unless Otherwise Stated
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				
HEALTH INFORMATION — If any questi Please indicat		•	ed Insured Child/Grandchild wi randchild answered "Yes".	ll not qualify for coverage.
1. Is any Proposed Insured Child/Grandchild cu	rrently institution	onalized, incarcerated,	or in a care facility?	Yes No Ins#
Has any Proposed Insured Child/Grandchild profession for cancer, complications of diabe spina bifida, or cystic fibrosis?	tes, heart or ci	rculatory disorder, cere	ebral palsy, muscular dystrophy,	
3. Has any Proposed Insured Child/Grandchild positive for Human Immunodeficiency Virus				
<ol> <li>Has any Proposed Insured Child/Grandchild member of the medical profession or other prescribed by a physician)?</li> </ol>	licensed practi	itioner relating to the u	se of alcohol or drugs (except a	
Any person who knowingly pre knowingly presents false inform subject to fines and confinement	nation in a	an application f	ent claim for payment or insurance is guilty	of a loss or benefit or of a crime and may be
I affirm that the answers I have on the Company will rely on my an when this application has been a	swers in i	ssuing the insu	ırance. I understand tl	nat coverage takes effect
Signature of Owner			Date	
Signature of Policy Applicant				
FOR PRODUCER USE ONLY				
Producer's Name			Producer's Number	

12CHRDAPPRA-AR V1

#### CHILD RIDER

Attached to and made part of this Policy. The provisions of this Rider apply in lieu of any Policy provisions to the contrary.

#### LINCOLN HERITAGE LIFE INSURANCE COMPANY

Executive Office: Phoenix, Arizona

 Policy Number:
 Amount

 {John Doe}
 \$ {10,000.00}

 {Jane Doe}
 \$ {10,000.00}

**Child...** shall include any Child, Stepchild, Grandchild or Great-Grandchild of the Primary Insured on the Policy, or subsequently born or legally adopted by the Primary Insured on the Policy and who are named in the application or a subsequent application for this Rider. They must be at least thirty (30) days of age and not more than seventeen (17) years of age at the time of application and the application for a rider must have been received and approved by the Company. No Child will be insured under this Rider past the Period of Coverage. This Rider is issued in consideration of the application and payment of the premiums for this Rider.

We will pay... the amount shown above to the Beneficiary of the Insured Child upon receipt of due proof of death of an Insured Child occurring while this Rider is in full force.

**Period of Coverage...** for any Child shall expire on the Policy anniversary, on or next following the Child's 25th birthday, or the Expiry Date of the Policy to which this Rider is attached if such Expiry Date is earlier.

**Continuation...** of this Rider is based on the continuation of premiums for the Policy and Rider to be paid by regular payments or Policy loan. However, it will terminate on the Policy anniversary, on or next following the 25th birthday of the youngest insured Child, Stepchild, Grandchild, or Great-Grandchild, or at the expiration of the grace period for payment of premium in default on the Policy to which this Rider is attached, or when the Policy terminates.

**Reinstatement...** provision of the Policy applies to this Rider. It must be shown that each Child qualifies for reinstatement. If such Child does not qualify for reinstatement, he/she will be excluded from coverage under this Rider. Subject to the Grace Period provision, We shall not be liable for any death benefit arising during the period between the date of termination of this Rider and the date of reinstatement.

**Incontestability and Suicide...** provisions of the Policy shall apply to this Rider. The periods of time set forth in the Incontestability and Suicide provisions of the Policy shall be measured from the effective date of this Rider or the effective date of the coverage for any Insured added to the Rider.

**Premium...** for this Rider is stated in the Policy Schedule. On and after termination of this Rider, the Policy premium, whether paid by regular payments or by Policy loan, will be reduced by the amount charged for this Rider. The payment of premium for this Rider shall not increase any cash or non-forfeiture values in the Policy.

**Termination...** of this Rider will occur under any of the following conditions:

- 1. For all Children covered under this Rider upon the date the Primary Insured under the Policy dies and We return any unearned identifiable charge,
- 2. When We receive written request from the Policy Owner for termination of this Rider,
- 3. Upon termination of the Policy,
- 4. Upon the date the Policy lapses or is continued as extended term or paid up insurance under the nonforfeiture provisions,
- 5. Upon the date of the conversion of the Rider benefit for the last Child,
- 6. Upon the Policy anniversary on or next following the 25<sup>th</sup> birthday of the youngest Insured Child, Stepchild, Grandchild or Great-Grandchild,
- 7. Upon the death of the last surviving additional Insured, or
- 8. Upon nonpayment of the identifiable charge, in accordance with the provision of the form or the Policy.

**Conversion...** on the Policy anniversary on or next following the 25th birthday of an Insured Child or on the regular termination date of this Rider, whichever date is earlier, the insurance on the life of such Insured Child may be converted without evidence of insurability, to a new Policy on any permanent plan of insurance then being offered for sale by the Company. The face amount of the new plan may not be greater than the Child's death benefit under this Rider. Any new Policy issued under this provision will be issued as of the date of conversion, subject to the following conditions:

- Proper written application for the converted Policy must be made to Us at Our office not later than thirty-one (31) days after the date conversion is permitted as provided above.
- 2. The new plan shall become effective only after the Company has receipt of the first premium within the thirty-one (31) day conversion period and while the Child to be insured is living.

Secretary

President



# Executive Offices: 4343 East Camelback Road, Suite 400 Phoenix, AZ 85018-2705

# **APPLICATION FOR REINSTATEMENT**

# PLEASE PRINT LEGIBLY

REDATE	Policy #
Insured(s)	
Insured(s) Social Security Number	
I understand that said policy will not be reinstated necessary premium has been received by the Home Offi basis for contestability of a claim for not more than two	ce. The following representations may be used as a
All applicants must permanently reside in the United Sta	tes.
Is any proposed insured bedridden, incarcerated, in a care facility, receiving ho having a terminal illness?	
2. Has any proposed insured been hospitalized in the past ninety (90) days?	
3. In the past two (2) years, has any proposed insured been diagnosed by a me heart, lungs, liver, kidney, circulatory or immune system, or with any form of	mber of the medical profession with a disease of the nternal cancer, or used oxygen to assist in breathing?   Yes  No
If "yes" to any question, please explain:	
I authorize any pharmacy or pharmacy benefit manage to furnish such health information to Lincoln Herita the purpose of evaluating my application for insuredisclosed without my authorization unless permittunder federal privacy rules. This authorization shall be revoked by sending written notice to Lincoln Heritany person who knowingly presents a false or frau knowingly presents false information in an application subject to fines and confinement in prison.  I affirm that the answers I have given are true to the that the Company will rely on my answers in issuing	rance. Health information obtained will not be ed by law, in which case it may not be protected be valid for two (2) years from this date and may age Life Insurance Company.  dulent claim for payment of a loss or benefit or bon for insurance is guilty of a crime and may be best of my knowledge and belief. I understand
If previously on Automatic Payment Plan, do you wish to resume?	_
_	As soon as possible upon receipt at Home Office
, , _	On or after /
Signature of Owner	
Cignostrus of Incruado)	
If eighteen (18) years or older	Date
FOR PRODUCER USE ONLY	
I confirm that the Owner and Insured(s) answered and completed this appl	ication for reinstatement of the policy listed.
Signature of Producer	Producer's Number

12REINSAPPRA-AR V1

SERFF Tracking #: LHLI-128838110 State Tracking #: Company Tracking #: 12FEAPPRA-AR ETAL CD

Lincoln Heritage Life Insurance Company

State:ArkansasFiling Company:TOI/Sub-TOI:L07I Individual Life - Whole/L07I.101 Fixed/Indeterminate Premium - Single Life

Product Name: Revised Child Rider and Application

Project Name/Number: /

# **Supporting Document Schedules**

		Item Status:	Status Date:
Satisfied - Item:	Flesch Certification		
Comments:	Certification attached		
Attachment(s):			
Certification of Readabil	ity.pdf		
		Item Status:	Status Date:
Satisfied - Item:	Certificate of Compliance		
Comments:	Certificate of Compliance attached		
Attachment(s):			
Certification of Complian	nce.pdf		
		Item Status:	Status Date:
Satisfied - Item:	Statement of Variability		
Comments:	Statement attached		
Attachment(s):			
Statement of Variability	pdf		

#### **CERTIFICATION OF FLESCH READABILITY SCORE**

I, Shirley Grossman, Vice President for Lincoln Heritage Life Insurance Company do hereby certify that the forms listed below have text that achieves a minimum score of 40.0 on the FLESCH reading ease test. The forms print in not less than ten (10) point type and one (1) point leaded, except for specification pages, any schedules and tables.

# Policy Form(s):

12FEAPPRA-AR – Application for Individual Life Insurance 12CHRDAPPRA-AR – Application for Child Rider 12REINSAPPRA-AR – Application for Reinstatement of Individual Life Insurance Policy 12CHRDRA – Child Rider

LINCOLN HERITAGE LIFE INSURANCE COMPANY

Shirley Grossman, Vice President

January 7, 2013

# **Certification of Compliance**

# **Lincoln Heritage Life Insurance Company**

As specified in the Arkansas Insurance Regulations, I do hereby certify that the Company has reviewed the contents of Arkansas Rule and Regulation 19 and to the best of its knowledge and belief this submission meets the provisions of this rule as well as all applicable requirements of the Arkansas Insurance Department.

Enclosed policy forms:

12FEAPPRA-AR 12CHRDAPPRA-AR 12REINSAPPRA-AR 12CHRDRA

Shirley Grossman, Vice President

January 7, 2013

Date

#### **Statement of Variability**

The only variable information associated with these forms is the information that is specific to the company or the individual completing the form or the individual applying for insurance coverage or the producer making the sale.

The owner and applicant information is variable to the extent that the information is specific to the person completing the information or the person applying for coverage.

The executive office of the company is variable to the extent that the company may at some future date change physical location of the office.

The officer signatures are variable to the extent that the individual holding the position may change due to retirement or other unforeseen circumstances.

The benefit amounts indicated on the child rider is variable to the extent that each applicant may choose coverage amounts in a number of units ranging from 1 - 5 per child.

None of the text found in the application forms is variable.